CHILDREN'S CLOTHING PRICING GUIDE SPRING / SUMMER

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

ITEM	3-12 MO	18-24 MO	2T – 4T	4 - 7	8 - 12
Lightweight Jackets	\$5.00	\$5.50	\$6.00	\$7.00	\$8.00
Denim Jackets	\$5.00	\$6.00	\$7.00	\$8.00	\$9.00
Raincoats		\$5.00	\$5.50	\$6.00	\$7.00
Cardigan Sweaters	\$4.00	\$5.00	\$5.50	\$6.00	\$6.50
Sports Jackets		\$6.00	\$7.00	\$8.00	\$10.00
Easter Suits	\$6.00	\$8.00	\$10.00	\$12.00	\$14.00
Better Dresses	\$6.00	\$7.00	\$8.00	\$10.00	\$12.00
Casual Dresses	\$3.00	\$4.50	\$5.00	\$6.00	\$7.00
Sundresses	\$3.00	\$4.00	\$4.50	\$5.00	\$5.50
Skirts	\$3.00	\$4.00	\$4.50	\$5.00	\$5.50
T-Shirts	\$2.00	\$2.50	\$3.00	\$3.50	\$4.00
Tank Tops	\$1.50	\$2.00	\$2.50	\$3.00	\$3.50
Rompers	\$3.50	\$4.00	\$5.00		
Polo Shirts	\$2.50	\$3.50	\$5.00	\$5.50	\$6.00
Long-Sleeved Polos		\$4.00	\$5.50	\$6.00	\$6.50
Shorts	\$2.00	\$2.50	\$3.00	\$3.50	\$4.00
2-Piece Short Set	\$3.50	\$4.00	\$5.00	\$5.50	\$6.50
Overall Shorts	\$3.50	\$4.00	\$5.00	\$5.50	\$6.50
Cotton Pants/Leggings	\$2.50	\$3.50	\$4.00	\$4.50	\$5.00
Blue Jeans	\$3.50	\$4.00	\$4.50	\$5.00	\$6.00
Overall Pants	\$4.00	\$5.50	\$6.00	\$6.50	\$7.00
Pajamas	\$2.00	\$3.00	\$4.00	\$4.50	\$5.00
Swim Suits	\$3.00	\$4.00	\$5.00	\$5.50	\$6.00
Shoes / Sandals	\$3.00	\$3.00	\$4.50	\$5.00	\$6.00

Brand New - Add 20%

Pricier Brand Names (i.e. Nordstrom/Ralph Lauren) - Add 20%

Bargain Store Brands (i.e. Target/Old Navy) - Subtract 20%

MATERNITY CLOTHING PRICING GUIDE

Short-sleeved Tops, Knit	\$6.00
Long-sleeved Tops, Knit	\$7.00
Short-sleeved Shirts, Cotton	\$6.00
Long-sleeved Shirts, Cotton	\$7.00
Dress Blouses	\$10.00
Sweaters	\$12.50
Blazers / Jackets	\$14.00
Stretch Pants	\$6.00
Blue Jeans	\$8.00
Overalls	\$10.00
Dress Pants	\$12.00
Shorts	\$5.00
Skirts	\$10.00
Casual Dresses	\$15.00
Better Dresses	\$25.00
Casual Two-Piece Outfits	\$15.00
Dressy Two-Piece Outfits	\$20.00
Suits	\$25.00

Brand New - Add 20%

Pricier Brand Names – Add 20%

Bargain Store Brands – Subtract 20%

Nursing Garments – Use Maternity pricing and add 20%

4CCN CONSIGNMENT SALE PRICING GUIDE

Each consignor should use their own best judgment to establish fair prices for their items. Keep in mind that shoppers attend the sale looking for bargains. Items in perfect condition should be priced at least 50% off retail. Things priced too high will not sell.

Premium brands or items in excellent/never-used condition - Add 20%

BABY GEAR/FURNITURE	FAIR CONDITION	GOOD CONDITION
Baby Carrier – Backpack	8	14
Bassinet	10	20
Bathtub	3	5
Beds/Cribs		
Wooden Crib	50	100
Toddler Bed	15	25
Portable Crib	20	30
Mattress	10	25
Breast Pump	20	50
*Pumps only, no tubing or cups		
Medela Pump-In-Style	40	80
Carriers/Slings		
Baby Bjorn	10	25
Other	10	18
Changing Tables	20	45
Changing Pad	2	4
Changing Pad Cover	1	3
Diaper Bag	10	15
Exerciser	10	15
High Chair	18	22
Wooden	20	30
Jumpers	8	12
Monitor	10	15
Video	25	45
Strollers		
Umbrella	4	8
Traditional	15	25
Double	30	50
Jogging	30	50
Double Jogging	40	60
Swings	20	30
Portable	15	25
Table/Chairs		50% of cost

OUTDOOR TOYS/EQUIPMENT	FAIR CONDITION	GOOD CONDITION
Baseball Glove	4	6
Basketball Hoop	15	20
Children's	5	8
3-6 yr Old	4	6
Bike	13	18
Bike Helmet	8	10
Bowling Set	6	8
Cars – Riding	5	10
Golf Set (Real)	30	50
Plastic	4	6
Picnic Table	10	15
Roller Skates	6	8
Rollerblades	10	20
Sandbox	6	12
Scooter	10	15
Slide/Climbing Structure	10	15
Swing	5	10
Tricycle	6	8
Wagon	10	20

TOYS/MEDIA	FAIR CONDITION	GOOD CONDITION
Action Figures – Superheros	2	3
Barbie Dolls, etc.	2	3
Accessories/Clothes	.50	1
Activity Center/Gym – Infant	5	7
Activity Mat/Crib Based	3	5
Bath Toys	2	4
Blocks – Wooden w/ Wagon	3	4
Wooden/Plastic	2	3
Books – None under .25		
Baby/Board	1	2
Hardback	2	4
Paperback	.25	.5
Resource	2	4
Car/Truck/Vehicle		
Small	.50	1
Matchbox/Hotwheel	.50	1
Sets of 3	1	2
Medium	1	2
Large	2	4
Craft Kit – Beads, Clay, etc.	2	4
Doll	3	5

TOYS/MEDIA Con't	FAIR CONDITION	GOOD CONDITION
Doll House		
Small/Plastic	5	10
Large/Wooden	15	25
Easel	5	10
Erector Set	10	14
Games – Board	2	4
Leap Frog/Electronic Learning	3	6
Cartridge	2	3
Lincoln Logs	6	10
Legos – Regular		
Small	2	4
Medium	7	10
Large	10	15
Legos – Duplo/Explore		
Small	5	7
Large	6	12
Magnadoodle	3	5
Polly Pockets Set		
Small	3	6
Large	6	12
Puzzle – Wooden	2	4
Cardboard	1	2
Rattle – Baby	1	2
Remote-controlled Toy	8	15
Ride-on Toy	5	10
Rocking Horse	5	15
Shape Sorter	2	4
Train Set – Model	30	50
Children's	6	18
Videos – Tape	1	2
DVD	3	6